

# **Keynote:** State of the Mortgage Industry Based on the Impact of Politics and the Pandemic



**MAY 6**  
**10:00 a.m. – 11:15 p.m.**

**John Vella**, *Chief Revenue Officer, Altisource®*

**Rob Chrisman**, *President, Chrisman Inc.*

**Ed Delgado**, *Chairman, Five Star Global, Managing Partner, MPA*

**Marcia Davies**, *Chief Operating Officer, Mortgage Bankers Association*

THEFIVESTARINSTITUTE

**MBA**  
MORTGAGE BANKERS ASSOCIATION

**IWMN**

**HW** HOUSINGWIRE

# Speakers

## MODERATOR:



**JACK V. KONYK**  
Executive Director of  
Government Affairs  
Weiner Brodsky Kider PC



**ROB CHRISMAN**  
President  
Chrisman Inc.



**MARCIA DAVIES**  
Chief Operating Officer  
Mortgage Bankers Association



**ED DELGADO**  
Chairman  
Five Star Global  
Managing Partner, MPA



**JOHN VELLA**  
Chief Revenue Officer  
Altisource®

# Poll Question

# Q:

How are you retaining your staff in this new environment?

- a) Retention bonus
- b) Extra communications
- c) Promoting from within
- d) Executive interaction



# Poll Question

# Q:

Do you believe that non-QM investors will step in to absorb the second home loan and non-owner production segment?

- a) Yes
- b) No
- c) Unsure

# Poll Question

# Q:

In 2020 there was a record amount of origination business, and companies added staff. This year is expected to be more challenging given the expected drop-in volume and margins. Which of the following applies to your company?

- a) We are still hiring staff and believe that our potential increase in volume will come at the expense of our competitors.
- b) We are hiring staff and expanding into new channels and geographic areas.
- c) We have stopped hiring staff or are only replacing exiting staff and waiting to see how things go as the year progresses.

# Poll Question

# Q:

Will you be ***permitted*** to travel for business (including conferences and meetings) **between now and the end of this year?**

- a) Yes
- b) No
- c) I am not sure

# Poll Question

# Q:

When will you be  
***comfortable*** attending  
an in-person industry  
conference again?

- a) Before 9/1/2021
- b) After 9/1/2021
- c) Not until 2022

# Q&A





**THANK YOU  
FOR ATTENDING**

